

Testimonials for Simon Meth

Staffing

I thoroughly enjoyed working with Simon Meth. He is one of the best recruiters that I have known (top 5!). I love his sense of humor. He is extremely articulate, knowledgeable, and quick minded. But his perception of others stands out above all else. His "read" on candidates is uncanny and very valuable in recruiting.

Cathy Akin, Former Vice President of Human Resources, ViaSat Consultant, Akin & Associates

Simon Meth is one of the best recruiters I have come across in my 30+ year career. He pretty much single handedly helped me completely rebuild an 8 person marketing team while I was VP of Marketing at Stac, Inc. His pre-screening of candidates alone saved me a considerable amount of time and meant that I only interviewed top-notch candidates.

John Bromhead, Former Vice President Marketing, STAC President, 1-for-All Marketing

Simon was a great help. We had several positions to fill and he did a tremendous job in evaluating and screening candidates in an environment where we received over 1000 resumes in response to our placements. As a result, the investment of our Executives' time through this process was held to a minimum and they were able to focus on their other important duties. We are very pleased with the team he has helped us build.

Bill Guerry, EVP and Chief Financial Officer, FutureTrade

I've worked with Simon several times since we first met in 1996 when I was Vice-President of Operations for STAC. When Simon asked me to write this testimonial I looked at what I had written over the years:

"I'm very pleased with the work you've done already on my behalf. The candidates you're sending me are all at least credible, and you've produced good results in very little time after you started. I'm impressed! And considerably cheered concerning the prospects for filling the jobs. Thanks!"

"I just received a very nice evening phone call from our candidate for the IT Manager position, very enthused, to tell me that he is accepting our offer. This was an outstanding effort on your part, with apparently stellar results, and is very much appreciated. From all indications available to me, the candidate is a terrific fit to our requirements. Nice job!"

These two quotes are typical of my experience working with Simon. He becomes immediately engaged in any assignment he's working and is focused on producing results. Sometimes the role of staffing consultant can be a challenging one when hiring managers have a heavy load. Simon is somehow able to communicate with hiring managers such that their attention is focused on filling positions quickly with highly qualified candidates.

Tom Dilatush, Former CTO, FutureTrade and Former VP Operations, STAC

Simon Meth is one of the most diligent, effective, client oriented recruiters I have ever worked with. He has a very high standard of ethics and it shows in the candidates that he presents. If Simon says that something will be accomplished in a certain period of time, you can be sure that he will stand behind his word. I would highly recommend Simon to anyone that is looking for a team player as well as a hardworking individual.

Kathi Dutton, HR Manager, FutureTrade

Mr. Meth did a tremendous job locating and hiring candidates in a very difficult time. He consistently succeeded when others were unable to deliver.

*Michael T. Liess, Former Vice President Worldwide Sales and Field Marketing, ENCAD
Executive Vice President & Chief Operating Officer, TR Systems*

While at ENCAD, we had intense challenges in trying to recruit and retain key employees. Simon was constantly striving to understand the true needs of the hiring manager and find the people who would be the best fit, which is not an easy task. In addition, he was able to work with people at all levels to understand and resolve conflicts as well as each individual's needs. With his help, we were able to retain key people that we would have otherwise lost. In our executive staff, he often was able to identify solutions to problem areas that we were all in disagreement about. Simon can get to really know you and help in ways that you may not have even thought about previously.

*Charles L. Sharp, Former Vice President of Supplies, ENCAD
President, Digital Image Technology*

Two of Simon's greatest strengths are his ability to properly match the people we hire to our corporate culture and the ability to clearly understand detailed job requirements and to find candidates who actually meet those requirements. We've also used Simon as a "sanity check interviewer" for candidates we identified ourselves. He has an uncanny ability to discover the undiscoverable about candidates and he has saved us from hiring mistakes on several occasions.

Todd Stewart, Former President, Integrant

Coaching

I have known Simon Meth for a long time in a personal, social as well as professional basis (more than 5 years). Over these years, Simon has been a good friend as well as a great coach. He has coached me on personal as well as business (career) related matters. I have been very impressed with his commitment to me and my goals and with his integrity in following through with his actions. He has been a leader in many circles that I have been in with him and is respected for being a great communicator and a great listener.

In the professional side of things, Simon has been a hi-tech recruiter, a sales and productivity consultant, a financial planner. He is a very generous man who is very committed to his family and to his friends and his clients. One of the traits about Simon that I admire the most is that he is very generous with his time and energy. He often makes contribution to people in very imaginative, creative and effective ways.

Ravi Bhola, Owner, Integrated Business Solutions, LLC

I write regarding Simon Meth. I have known Simon almost 20 years. During that time, we have worked together as business partners, played golf, been best friends, and had many conversations on a wide variety of topics. Simon has earned the title of my most trusted friend, and I have found his counsel to be insightful, clear, and useful, time after time.

I recommend Simon as a coach and business consultant. Whether you're looking at business, personal relationships, recreation, or simply a reality check, Simon is likely to have something to say that is worthwhile.

Steve Alexander, Sales, DRMcNatty & Associates

Throughout the coaching program that Simon developed for me, I felt he had my best interests in mind. His ability to listen to what I was saying, then to help me see what was needed for both myself and my business made a HUGE difference. For example, I was having difficulty organizing my project and prioritizing what needed to be done. With Simon's coaching, I effectively created a business strategy and action plan that had me focused and moving with velocity.

Today, after Simon's help, I can say that my project and business are both in better shape than before coaching. I would highly recommend Simon Meth for both personal and business coaching.

Ron Alpert, Owner, Solutions Real Estate & Mortgages